



GLOBAL SOLUTIONS



NEWS RELEASE



For Immediate Release

News for the Aggregate, Ceramics, Chemical, Coal Processing, Food Processing, Glass, Metalworking, Minerals Processing, Packaging, Pharmaceutical, Plastics and Rubber and Recycling Industries and local Western PA, Western MD and Northern WV News

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Hareza Technical Sales, Inc. Earns 2018 Eriez® Merwin Sales Award



Left to right:

Walt Lemunyon (Hareza), Charlie Ingram (Eriez), Sherri Laughner (Hareza), Dave Heubel (Eriez), Nancy Bower (Hareza), Joe Hareza (Hareza), Dave Meyer (Hareza), Bill Dudenhoefer (Eriez).

Erie, PA— Senior Sales Director of Eriez-USA Dave Heubel announces that [Hareza Technical Sales, Inc.](#) of McMurray, Pennsylvania, is the recipient of the company's 2018 Merwin Sales Award. Hareza Technical Sales, Inc. has represented [Eriez®](#) since 2007 in western Pennsylvania, western Maryland and northern West Virginia.

Eriez introduced the Merwin Award--named for the company's founding family--in 1993. It is presented on an annual basis to recognize the U.S. field sales office that represented the company in the most outstanding way over the previous year by demonstrating exceptional sales performance and providing superb customer service and support.

"2018 was a banner year for the Eriez sales force, with 29 of our field sales offices qualifying as Merwin Award finalists by virtue of their extraordinary performance," says Heubel. He explains, "Hareza rose to the top by exceeding goals in each of their assigned markets and nearly all assigned product lines."

This is the second Merwin Award win for Hareza Technical Sales, Inc. The team previously took home the honor in 2013. Heubel says, "In their 12 years representing Eriez, the Hareza Technical Sales staff has served as a shining example of how to achieve sales success while maintaining the highest level of professionalism and integrity."

Previous Merwin Award winners include: [Hi Pro Equipment, Inc.](#), 2017; [Adams Brothers](#), 2016; [Industrial Motion Technologies](#), 2015; [Industrial Motion Technologies](#) and [Dempsco, Inc.](#), 2014; [Hareza Technical Sales, Inc.](#), 2013; [Hi Pro Equipment, Inc.](#), 2012; [Robertson Equipment Company](#), 2011; [Dominion-Carolina Sales](#), 2010; [Phenix Equipment](#), 2009; [Adams Brothers](#), 2008; [Phenix Equipment](#) and [Magnus Corporation](#), 2007; [Dynequip](#) and [Solids Technology](#), 2006; [Morris-Coker](#), 2005; Chicago District Office, 2004; [B&H Industrial Products](#), 2003; SECO, 2002; [Merrifield Company](#), 2001; [Merrifield Company](#) and [Dominion-Carolina Sales](#), 2000; [Industrial Motion Technologies](#), 1999; [Penn Quip](#), 1998; Jim Ware Co., 1997; [Power & Process Technologies](#), 1996; Chicago District Office and [Adams Brothers](#), 1995; Chicago and Philadelphia District Offices (now [Penn Quip](#)) 1994; and Boston District Office (now [armac, Inc.](#)), 1993.

Eriez is recognized as world authority in separation technologies. The company's magnetic lift and separation, metal detection, fluid recycling, flotation, materials feeding, screening, conveying and controlling equipment have application in the process, metalworking, packaging, plastics, rubber, recycling, food, mining, aggregate and textile industries. Eriez manufactures and markets these products through 12 international subsidiaries located on six continents. For more information, call (814) 835-6000. For online users, visit www.eriez.com or send email to eriez@eriez.com. Eriez World Headquarters is located at 2200 Asbury Road, Erie, PA 16506.

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